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**CROWELL WEEDON ASSET MANAGEMENT**  
**MONTECITO INVESTMENT PORTFOLIOS**

Dear Fellow Investors,

In about 1 month we will determine the 45<sup>th</sup> President of the United States of America. We've been discussing what a Clinton / Trump / or even Johnson win might mean for the economy & markets. We've also heard "What should we do if \_\_\_\_\_ wins?" from several clients. We thought it best to put our thoughts down on paper and share them as we head down the home stretch. Please keep in mind we are agnostic as to who actually wins the election.

- We believe the markets are pricing in a Hilary victory. Someone other than Hilary would most likely be seen as a surprise and we do know that the market does not like surprises. We would expect volatility if the election is extremely close and undecided for some time.
- It is very difficult to tie stock market returns to the political party in the White House. Just looking at the returns and the party of the President shows the market does better under Democratic control. However, it cannot be determined how much a new President benefits or is hurt by policies put in place from the last President. Tying stock market returns to political parties seems like a losing proposition to us.
- Governments can implement policies in an attempt to encourage business & investment but when it comes down to it, the US economy is led by the American entrepreneur. Our government does not produce revenue. Instead, their ability to promote new ideas, make new investments, & borrow additional funds is a direct result of the strength of our economy. Government policy can promote & enhance investment but it is not the fundamental driver of the economy – the fundamental driver remains creativity & innovation.
- We do not see signs of a bubble. There has been talk that the only reason the stock market is near all-time highs is because the Fed has kept interest rates so low. While we hear this narrative we don't buy into it. Just 10 years ago the 10 year US Treasury bond yielded 5% and the market traded at 15 times earnings. Today, the 10 year bond yields just over 1.5% and the market trades at just over 16 times forward earnings estimates – hardly bubble valuations in our opinion. We believe interest rate hikes will be done in a slow, measured path eventually leading to a "normalized" level. This would still not be seen as anything restrictive and would remain a positive environment for the stock market.

This past week Elon Musk laid out his plan to get humans to Mars. The plan called for reusable rocket boosters, refueling the space ship in orbit, & eventually figuring out how to set up refineries on Mars to use their atmosphere to make fuel on the planet to power spacecraft back to Earth. The way Mr. Musk sees it is humans either become an interplanetary species or face some extinction event at some point in the future. We assure you that in preparing his plan Mr. Musk consulted his talented staff of engineers and not President Obama or presidential candidates Trump & Clinton. Rest assured, innovation, vision, & creativity remain alive and well in the US economy.

Sincerely,

Blake Todd, CWS  
Portfolio Manager

Jarrett Perez, CFA  
Portfolio Manager

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